



Kent County Association of REALTORS®
Board of Directors Meeting

January 24, 2024, at 10:00 a.m. - KCAR Conference Room

Mission: *Through synergistic, collaborative efforts, Kent County Association of REALTORS® unites to engage and empower its members to advocate for real property rights; enhance professionalism and build strong community resource connections with oversight and accountability in governance.*

Vision: *KCAR is an advocacy leader in safeguarding real property rights, community development and housing equality. KCAR is the valued real estate services resource empowering REALTOR® leaders, ready to adapt to advance fair housing and expand civic outreach in communities they serve.*

Minutes

- I. A quorum of members being present. Meeting called to order at 10:04 by President Sandi Unkrur.
- I. VOTE: Approve Minutes of Board of Directors Meeting, December 20, 2023
 - A. Approved
- II. CEO Report: Crystal Blakeman, CEO
 - A. The total membership count is as follows: 510 Primary members, 74 Secondary members, and 32 affiliates.
 - B. New Members since the last meeting total 7, including transfers.
 - i. Action: December's members were pending Letters of Good Standing (LoGS) and all but one were provided.
 1. Motion: New Member without LoGS will complete New Member requirements.
 - a. Approved.
 - ii. New Members were Approved
 - iii. MOTION: Deadline for Broker Rosters to be twice a year in Q3 and Q1 to bill for NAR.
 1. Will be sent to Committee for addition to P&P
 - C. Office Signage was approved for interior and more quotes will be obtained for exterior sign and electrician
- III. Treasurer's Report – Treasurer Stephanie Lehane
 - A. MOTION: Approve financial reports for the month. APPROVED
- IV. Committee Updates:
 - A. Affiliate met in Jan to begin planning Cornhole, needs President's charity choice
 - B. Social – Chili Cookoff is postponed
 - C. Education and CE are ongoing often and well
- V. Presidents Report – President Sandi Unkrur
 - A. Broker Roadshow begun, will add more Brokerages to schedule
 - B. Discussion of scheduling to bi-monthly tabled
- VI. Other Business
 - A. Reminder that any recording of meetings is prohibited and those with note-taking software will be asked to remove it in ZOOM before entering.
 - B. Bussing to DC offered by DAR with \$2000 budget.
 - i. MOTION: Obtain bus quotes once the Mid-Year schedule is released
 1. Approved
 - C. Sentrilock exchange day planned for April 16, 2024. Venue will need found with large area for pallets.
 - D. Mediators needed.
 - i. ACTION: Sandi will send NAR scholarship grant info to those who attended Grievance training
 - E. RPAC Pledge forms given in attempt to gain Major Investor status of most of the Board.
 - F. NAR Update will be added to each Agenda, given by NAR Director Beau Zebley

- G. Commissioner Monica LeBlanc was in attendance to remind the Board that CE Course Electronic Devices use is the discretion of the Association and/or Instructor.
 - i. Action: CEO Blakeman will create rules outline for the classroom wall and will update the rules to show that no devices will be allowed moving forward.

VII. Next meeting scheduled for February 21st, 2024 at 10:00am, with the third Wednesday of each month scheduled to follow.

VIII. Meeting adjourned at 12:26pm.