



Kent County Association of REALTORS®
Board of Directors Meeting

December 20, 2023, at 10:00 a.m. - KCAR Conference Room and via Zoom

Mission: *Through synergistic, collaborative efforts, Kent County Association of REALTORS® unites to engage and empower its members to advocate for real property rights; enhance professionalism and build strong community resource connections with oversight and accountability in governance.*

Vision: *KCAR is an advocacy leader in safeguarding real property rights, community development and housing equality. KCAR is the valued real estate services resource empowering REALTOR® leaders, ready to adapt to advance fair housing and expand civic outreach in communities they serve.*

Minutes

- I. A quorum of members are present. Meeting called to order at 10:03 by President Bobbi Slagle.
- I. VOTE: Approve Minutes of Board of Directors Meeting, November 9, 2023
- II. CEO Report: Crystal Blakeman, CEO
 - A. The total membership count as follows: 517 Primary members, 67 Secondary members, and 31 affiliates.
 - B. New Members since the last meeting total 7, including transfers.
 - i. MOTION: A motion was made to approve new Primary members since the last Board meeting. Motion passed with stipulation to verify the transfers from New Castle County in the next meeting.
 - C. Core Standards 2023 was submitted to and approved by NAR
- III. Treasurer's Report – Treasurer Rosalia Martinez
 - A. MOTION: Approve financial reports for the month. APPROVED
 - i. CEO Blakeman will research numbers for Accounting costs
 - B. Investment account information to be signed by Treasurer, President and President-Elect for Merrill Lynch
- IV. Committee Updates:
 - A. Affiliate will not have a Dec meeting, will meet in Jan to begin planning Cornhole
 - B. Social – Will meet in January to discuss Chili Cookoff
 - C. DEI Chair resigning, will need appointed.
 - D. Education and CE are ongoing often and well
 - i. Sussex Reciprocity form to be added to New Member Orientation packet
- V. Presidents Report – President Bobbi Slagle
 - A. Q4 Report to DAR sent
 - B. Year-in-Review given, overall effective. Staff given raise and bonus
- VI. Other Business
 - A. Installation Ceremony to be January 11 at ROMA
 - B. BOD and Chair Training on Jan 8
 - C. Consent to Serve given to present members to return signed
- VII. Next meeting scheduled for January 24th, 2024 at 10:00am, with the third Wednesday of the month scheduled to follow.
- VIII. Meeting adjourned at 12:54pm.